



BALSAMO[®]
Doesn't matter where, but who with...

FOR BUSINESS TRAVEL

Worldwide Mobility Partner

OUR EXPERIENCE IN BUSINESS TRAVEL

A WORLDWIDE UNIQUE STANDARD

We collaborate with different worldwide Business Travel agencies by supporting them with the organization of their Guests' mobility.

Often, the real challenge for our Customers is to manage multiple trips simultaneously, coordinating different agendas of company boards and management.

In this context we deploy our expertise and guarantee 24/7 support at all stages.

A SOFTWARE TO SUPPORT THE BUSINESS

Business Travel requires speed, flexibility, order and precision. To allow all Agencies and Companies to freely modify their plans based on their demands, Balsamo® has built a dedicated platform, a simple way for the Customer to access all the information, from the initial phase of the project to the final billing and reporting.

We listen to our Clients' and to their Guests' needs to be ready at every occurrence, create a tailor made service and choose the best suited solution together.



OUR EXPERIENCE IN BUSINESS TRAVEL

WORLDWIDE "DOOR-TO-DOOR" WITH ONE CONTACT

First comes understanding the existing needs and management dynamics; our goal is to minimize the effort of the Company operators, supporting them in all related activities to mobility. Thanks to knowledge, preferences and historic of activities, we are going to be able to better assist the Customer, anticipating the needs and enhancing the results.



Booking management

We integrate and coordinate with the Client's operation center, by providing our expertise for mobility & booking management.

Flexibility and speed

By understanding the Client's needs, we tailor flexible cancellation terms, we optimize the operation schedule and we adapt the procedures to the company workflow.

Administrative Support

We assist the Client's administration department for any request, such as particular billing or taxation conditions based on the market context.

Organization of "Bleisure" experience

When the business travel is combined with leisure activities, we support the Client with the organization of side activities, such as exclusive guided tours, accommodations and booking experience.





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Proudly BALSAMO® Network

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